

SFG

SEATTLE
FUNDING
GROUP LTD

SFG INCOME FUNDS

2019

LOAN PROGRAMS



COMMERCIAL



RESIDENTIAL



CONSTRUCTION

HONOLULU, HI

DENVER, CO

MERCER ISLAND, WA

"Perhaps most compelling is the fact that over 60% of our 2018 business involved repeat clients. When clients return 10, 20 and 30 times, or more, there is a reason."

John Odegard

President, Seattle Funding Group



\$3,200,000 | 48-UNIT FULLY ENTITLED SITE | SEATTLE, WA

OPPORTUNITY CAPITAL FOR THE PROACTIVE REAL ESTATE INVESTOR

QUICK, FLEXIBLE PORTFOLIO LENDING DESIGNED TO ACHIEVE THE BORROWER'S OBJECTIVE

Seattle Funding Group's bridge and transitional lending programs are engineered to provide real estate investors with the highest level of responsiveness and deal certainty.

THE DETAILS

- ▶ Loan Amounts: \$500,000 to \$25,000,000+
- ▶ Loan to Value: Deal Dependent - Up to 75%
- ▶ Interest Rates: 7.99% to 8.99%
- ▶ SFG Pay Rate™: Starting at 4.99%*
- ▶ Fees: 1.5 to 2.5 points
- ▶ Loan Terms: Up to 3 years
- ▶ Lien Position: First
- ▶ Prepayment Penalty: None, in most cases

*Daily difference between interest & pay rate accrues to loan balance.

"SFG was not only the lender, they became a part of the team with their excellent follow-up and communication on every critical detail. The loan funded in less than two weeks and we have a very happy client. Thank you!"

Jeannine Savory
Prudential California



\$7,200,000

U of A Student Housing
TUCSON, AZ



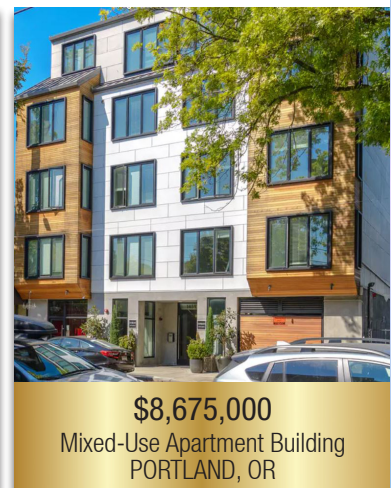
\$2,070,000

29x Repeat Borrower
LA MESA, CA



\$5,500,000

Prime Commercial Building
SEATTLE, WA



\$8,675,000

Mixed-Use Apartment Building
PORTLAND, OR

SETTING THE STANDARD IN PRIVATE MONEY LENDING FOR MORE THAN 30 YEARS

INVESTMENT PROPERTIES, FIX & FLIPS, LOT PURCHASES OUTSIDE THE BOX ARE RIGHT OVER OUR PLATE

Our investment residential loan program is built for fast closings, an essential element for investors in the highly competitive sub-markets and neighborhoods seeing the most buyer demand and profit opportunity.

THE DETAILS

- ▶ Loan Amounts: \$500,000 to \$8,000,000+
- ▶ Loan to Value: Deal Dependent - Up to 75%
- ▶ Interest Rates: 7.99% to 8.99%
- ▶ SFG Pay Rate™: Starting at 4.99%*
- ▶ Fees: 1.5 to 2.5 points
- ▶ Loan Terms: Up to 3 years
- ▶ Lien Position: First
- ▶ Prepayment Penalty: None, in most cases

**Daily difference between interest & pay rate accrues to loan balance.*

"Working with Seattle Funding Group has been an amazing tool for me as a mortgage lender. Their prompt response, great service and fast closings have streamlined lending for my clients and I. If you need an out-of-the-box lender with quick turn times, there is no alternative."

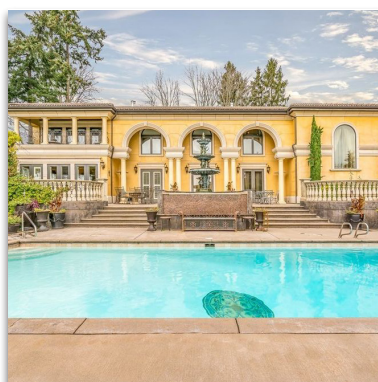
Sergio Martinez
Flagstar Bank



\$3,100,000
Ocean Front Lot
DANA POINT, CA



\$8,500,000
Two Oahu Waterfront Estates
KAILUA, HI



\$2,100,000
Refinance in Core Location
BELLEVUE, WA



\$525,000
Vacation Rental Property
CAVE CREEK, AZ



\$4,500,000 | ULTRA LUXURY REFINANCE | LA QUINTA, CA



OUR CONSTRUCTION LENDING DEPARTMENT HAS BUILT QUITE A FOLLOWING OF SOME OF THE WEST COAST'S FINEST BOUTIQUE BUILDERS.

FOR COMMERCIAL AND SPEC RESIDENTIAL PROJECTS

Responsive and accessible, SFG construction loans are a favorite among the building industry.

THE DETAILS

- ▶ Loan Amounts: \$500,000 to \$20,000,000+
- ▶ Loan to Value: Deal Dependent - Up to 75%
- ▶ Loan to Cost: Up to 80%
- ▶ Interest Rates: 7.99% to 8.99%
- ▶ Fees: 1.5 to 2.5 points
- ▶ Loan Terms: Up to 3 years
- ▶ Lien Position: First
- ▶ Prepayment Penalty: None, in most cases



\$7,500,000
24-Unit Mixed Use Project
SAN FRANCISCO, CA



\$5,250,000
32-Unit Apartment Complex
BURIEN, WA



\$4,700,000
Nine Executive Town Homes
DENVER, CO



\$2,700,000
Construction of Luxury Home
SEATTLE, WA

"Finest private money I've ever worked with. They really know how to make a deal come together."

Todd Bennett
President, BDR Capital Partners, LLC

MEET THE TEAM AT SEATTLE FUNDING GROUP



JOHN ODEGARD
President | Sr. Partner
with SFG since 1988



GREG ELDERKIN
Fund Manager | Principal
with SFG since 1992



KENT ROWE
V.P. | Sr. Underwriter
with SFG since 1998



RON LORENTSEN
Sr. Underwriter
with SFG since 2000



CHUCK SALAS
SFG of CA Sr. Underwriter
with SFG since 2007



RODD WAGNER
SFG of AZ Sr. Underwriter
with SFG since 2016



MARK MONRO
Director of Strategic Markets CA
with SFG since 2018



STEVE LUDEMAN
V.P. of Capital Markets
with SFG since 2017



DENISE TALLMAN
Sr. Loan Closer
with SFG since 2011



JIM MCBRIDE
Construction Manager
with SFG since 2001



JAN JEFFERY
Sr. Accounting Administrator
with SFG since 1993



ERIC BENZEL
Funds Administrator
with SFG since 1999



KARIN CASE
Controller
with SFG since 1997



CHARLENE SALAS
Assistant Loan Closer
with SFG since 2007



REID WAGNER
Loan Progression Manager
with SFG since 2015



REBECCA DATTILO
Marketing Director
with SFG since 2015



TJ KENNEDY
CA Executive Assistant
with SFG since 1988



LISA LARSEN
Office Coordinator
with SFG since 2017



XIAMENG WU
Administrative Assistant
with SFG since 2016

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Real Estate Capital at the Speed of Business®

PROVEN

TRUSTED

RELIABLE

ARIZONA • CALIFORNIA • COLORADO • HAWAII • NEVADA • OREGON • UTAH • WASHINGTON



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